

Unbiased, expert decision support for capital technology purchases

ECRI's Capital Guide advisory service empowers supply chain in acute-care hospitals to transform capital medical and IT equipment purchasing. The real-world information it provides will support hospital goals, including delivering the high-quality patient care at the lowest possible cost—in a sustainable manner.

As a trusted voice in healthcare technologies, ECRI leverages our research and testing expertise to provide knowledge and assurance needed to make smart purchasing decisions for capital medical and IT equipment.

Over 50 years of experience

5,000

More than 5,000 healthcare organisations worldwide rely on ECRI's cost, quality, and outcomes experience

450

ECRI's 450 interdisciplinary staff includes analysts, clinicians, engineers, scientists, risk managers, and patient safety and quality experts

Independence

Neither ECRI or its staff undertake commissioned work for the medical device or pharmaceutical industries

A comprehensive online membership resource, offering unbiased medical product assessments and ratings, searchable system of device safety alerts, expert technology guidance, comprehensive device specifications, supplier information, price and configuration benchmarking, free consultations, webinars and more.



A robust database that contains analyzed data of more than \$7 billion in spend across 3,500 suppliers and 125,000 unique items. Use the database to compare existing and proposed pricing against prices paid. A personalised dashboard shows recent activities, reports, and savings.



Optional on-demand reports. Our experts will support the RFP process on a per-request basis—analysing proposals and providing recommendations and guidance on the following:

- Recommended Savings
- Historical Pricing
- Hazards & Recalls
- Service Contract Analysis
- Configuration Analysis



In-depth evaluations and comparative ratings on healthcare products. Expert guidance on current technology topics



Healthcare product safety alerts covering medical device problems, field corrections and recalls, with recommendations for follow-up



Searchable database of technology overviews and product specifications for capital medical equipment. As well as customised Request For Proposals



Easily downloadable files of medical product manufacturers and distributors, device nomenclature names and codes, manufacturer profile information



Free web conferences on critical healthcare technology issues

ECRI's Capital Guide advisory service empowers you to transform capital medical and IT equipment purchasing. Supports your medical technology selection, procurement and management

Let's take a closer look on how Capital Guide can reduce costs, lower risk, save time and help you choose the best technology for your needs.



Healthcare capital equipment benchmark database and proposal analysis

Improve total cost of ownership negotiations with customised reviews of your quoted prices. Without solid, unbiased data, your supply chain can be at a disadvantage in high-stakes negotiations. Track, trend, and compare technologies, manufacturers, and models all on one mobile, interactive platform—in a value analysis meeting, in the Operating Theatre or anywhere. The Market Analytics tool makes it easier to gain consensus from your stakeholders and reach the best decision.

- Compare data on functionally similar devices and models
- View pricing on popular technologies, including trade-ins and used equipment
- Compare service contract data, including pricing, level of service, and point-of-sale versus post-warranty
- Use “Rate this Model” to view user rankings



Device Evaluation and Alerts Guide

Get the greatest value from your health technology investments. Backed by independent analysis and onsite laboratory testing, Device Evaluation offers in-depth comparative equipment evaluations, product ratings, patient safety alerts, and expert guidance to inform your purchasing decisions. Clinical engineering, procurement and risk management departments rely on this membership program to help navigate today's complex health technology challenges.

- Evaluations and guidance - test results, product ratings, and unbiased recommendations for safe, cost-effective management of today's complex medical technologies
- Healthcare product alerts - safety alerts covering medical device problems, field corrections, and recalls, with recommendations for follow-up.
- Web conferences on critical healthcare technology topics—free to members



Device Comparison Guide

Searchable database of technology overviews and product specifications for capital medical equipment.

- Online database of 550 types of devices
- Request for Proposal (RFP) templates in Excel format containing the basic information you need to create RFP documents. ECRI's recommended specifications are also included

- Side-by-side model specifications of international products that help you narrow the selected fields quickly and easily
- Technology overviews with important insights you won't get directly from the manufacturer, to help make well-informed purchasing decisions



Vendor Guide

Make more informed medical device purchases with Vendor Guide. Searchable database of medical product manufacturers and distributors and the products they supply. Cross-reference companies and devices, find trade names, key contacts, and company certifications. Find information on more than 1,000 service companies and 15,000 medical product suppliers, plus 113,000 trade names. Access detailed records on 16,700 medical manufacturers from around the globe.

Over 10,000 detailed device definitions that provide need-to-know background

information help you understand technologies and differentiate similar device types.

- Understand devices. Detailed device definitions provide need-to-know background information to help you understand technologies and differentiate similar device types.
- Standardised nomenclature. Improve your searches using Universal Medical Device Nomenclature System™ (UMDNS™), our standard international nomenclature and computer coding system.

About ECRI

ECRI is an independent, non-profit organisation improving the safety, quality, and cost-effectiveness of care across all healthcare settings. With a focus on patient safety, evidence-based medicine, and health technology decision solutions, ECRI is the trusted expert for healthcare leaders and agencies worldwide.

Our mission is: advancing evidence-based and effective healthcare globally



e: info@ecri.org.uk | w: ecri.org.uk