

# PriceGuide™

## Achieve immediate cost savings and get comparative insight on your medical-surgical supplies and implants

Get the right supplies at the right price with PriceGuide, the complete advisory service for the procurement of medical/surgical supplies and implants.

Coupled with our on-demand spend and comparative analytics, ongoing dedicated customer support, and unlimited training, PriceGuide helps healthcare providers worldwide save billions annually across all supply categories without sacrificing quality. Here's how:

### Proprietary supply and implant pricing database

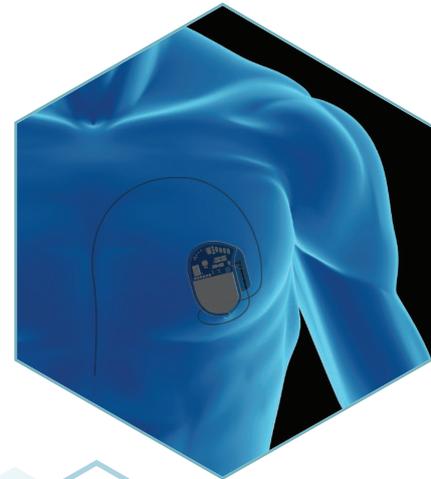
Benchmark your existing and proposed pricing against prices paid by your peers on nearly 2 million unique supply items. PriceGuide automatically cleans and standardises data you submit for analysis, and identifies areas of greatest potential savings based on the low, average, and high prices paid.

Quickly view savings opportunities by facility, department, supplier, category, and item.

### Mine and benchmark your data with powerful PriceGuide spend analytics

Use our on-demand spend analytics services, available on an unlimited basis, to identify potential savings and standardisation opportunities within your supply data.

- ▶ **Quotation Analysis**  
Compare your quotations for medical-surgical supplies and implants with prices paid by other hospitals
- ▶ **Spend Analysis**  
Seamlessly aggregate potential savings and standardisation opportunities by product category in a platform that both clinicians and supply chain can collectively analyze



*PriceGuide helps healthcare providers worldwide save billions annually on supplies and clinical preference items*



▶ Cardiac Rhythm Management Analysis

Aggregate your facility's spend on implantable pacemakers into one of three tiers to engage physicians in the discussion of demand-matching and current product utilisation

▶ Price Parity Analysis

Involved in a merger or acquisition that requires standardising pricing on multiple supply inventories? A Price Parity Analysis identifies instances where you are paying different prices for the same item, so you can negotiate to the lowest cost paid enterprise-wide

▶ Member Interest Analysis

Identify market share by product category, based upon PriceGuide member hospitals' spend and usage patterns

▶ Price Trend Analysis

Assess 5-year average price trends for product categories



### Compare medical products on more than price alone

Get to your purchasing decision faster with PriceGuide product evaluations and comparative analyses, tailored to your organization's unique needs.

▶ Custom Technology Analysis

Enhance your value analysis process with unbiased comparative data compiled from side-by-side testing performed in ECRI Institute's laboratories and matrices comparing clinical product attributes

### Nearly 50 years of health technology management and patient safety experience

▶ More than 5,000 healthcare organisations worldwide rely on ECRI Institute's cost, quality, and outcomes experience

▶ Backed by ECRI Institute's 450 interdisciplinary staff members, including analysts, clinicians, engineers, scientists, risk managers, and patient safety and quality experts

For more information:  
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